

## 15 ECTS Internship - Management Consultant in Emerging Markets in South-East Asia

Do you picture yourself as a management consultant, surrounded by people who challenge, support, and inspire you? This internship gives CBS students the opportunity to experience the work of a management consultant in the most exciting cities in South East Asia. As an incoming intern you will take responsibility from day one to dive into our client's business, manage stakeholders and present strategic advice to executive managers.

### ABOUT US

We are a private consultancy firm that delivers strategic advisory projects to Board, C-Level and Executive stakeholders.

We specialise in helping investors and business leaders explore strategic initiatives including;

- Technology investment
- Market entry and regional/global rollout planning
- Start-up and Scale-out projects
- Business planning
- Audience and platform monetisation

### Examples of recent work carried out include:

#### Technology Investment Review

- Independent global consulting firm client (financial services)
- Engaged by C-suite
- Completed audit of systems, vendors, internal workflows
- Cost benefit analysis and NPV model to frame investment proposal

#### Go-to Market Strategy for Investor Proposal

- Dutch cloud-based data warehousing startup
- Engaged by technical founder
- Business plan, pricing model and go-to market strategy for the market research industry

#### Regional ASEAN Digital Service Operator

- Privately held group
- Investors include; Alibaba and CP Group Thailand
- Engaged by COO of fintech arm
- Corporate Strategy and Monetisation

#### Indonesian On-demand App Service Provider

- \$10B+ valuation
- Investors include; Google, Tencent, JD.com, Temasek
- Engaged by SVP, Group Head of Research and Insights
- Research Operations Project

## **THE TEAM**

As part of our team, you will be closely working with fellow IBA graduates. We have previously offered four intern positions to students of the International Business in Asia program who have travelled to work in Asia across multiple business cases and projects. WWLT interns have been admitted to study at CBS' Finance and Strategic Management or have successfully joined the company in a full-time position.

As a WWLT intern, you will have direct access to executives who will guide your learning & development and you will work in a small, supportive team of talented individuals who are passionate about delivering dynamic solutions to some of the most interesting companies in the world.

## **THE INTERNSHIP**

- Join on-site management consulting team in Bangkok, Manila or Jakarta
- Working with Roxan Toll (Asia Days 2017, 2018, 2019, 2020)
- Join a team of fellow IBA graduates working with Roxan in Asia
- Options for 2/4/6 Month Internships
- Possibility to earn 15 ECTS
- Strategic advisory project
- Suits student pursuing a career in management consulting, strategy and technology
- Gain exposure to executive level leadership team

## **THE ROLE**

We are searching for an enthusiastic intern to join our multi-cultural team in South-East Asia to work with us on a 2,4 or 6 month consulting project.

You will be working in a small team (ours) but on-site in either Bangkok, Manilla or Jakarta at our client's office within their larger strategy and product teams (C-Level).

You will play a key role in helping us to work on a strategic advisory piece for our client. Examples of previous projects completed by IBA graduates in the same position include:

- Carrying out a "deep dive" immersion and discovery phase where we learn our client's business
- Creating a "testing environment" in which we spend several months testing hypothesis for particular strategic objectives
- Project managing local stakeholders to test and deliver new revenue opportunities
- Quantifying, analysing and reporting on findings from the above activities
- Making recommendations to key client stakeholders (Executive Manager and C-Suite Level)

Our projects explore strategic initiatives in some of the most exciting emerging markets in Asia including South-East Asian markets; Indonesia, Philippines, Thailand.

### **CANDIDATE CRITERIA:**

**Nationality/Visa/Residence:** International and local students of CBS (any nationality). You must be eligible to travel to Indonesia, Philippines, Thailand to live and work as an intern.

**Languages:** Native/business level English (oral and written), South-East Asian languages (Thai, Vietnamese, Bahasa, Tagalog) or Mandarin a plus

**Degree Field:** Candidates from all degrees will be considered

**Degree Type:** Currently enrolled in or graduate of a Bachelor's or Master's degree will be considered

**Other factors:** A keen interest in technology start-ups, FinTech, and emerging markets is a plus

### **BENEFITS:**

- Work & develop your skills in a small, supportive team of talented individuals who are passionate about delivering dynamic solutions
- Possibility to earn 15 ECTS (Respective study board approval needed)
- Prestigious clients
- Comfortable and modern offices
- You will gain international experience across emerging markets in Asia-Pacific

**Future Employment:** A successful intern will have the opportunity to join the team in a permanent role in the future

### **APPLY NOW!**

Interested in being a part of our amazing team? Apply now and send an email with your CV to Jan Erik Wagner([janerik.wagner@wwlt.com](mailto:janerik.wagner@wwlt.com)). For more information on the internship join us for the presentation by Bo Larsen on "Business Analyst in Asia – An Intern's Experience" at Asia Days 2020. Make sure to get your tickets here:

[https://billetfix.dk/da/e/asia-days-2020-bo-larsen-and-roxan-toll/?fbclid=IwAR0YwtBPqbVYZyxVdna0JACYWkb0K\\_b\\_0OgedbYNFkzS0g3JTz0EbmNKCSY](https://billetfix.dk/da/e/asia-days-2020-bo-larsen-and-roxan-toll/?fbclid=IwAR0YwtBPqbVYZyxVdna0JACYWkb0K_b_0OgedbYNFkzS0g3JTz0EbmNKCSY)

If you have any further questions on the internships you are more than welcome to contact Jan Erik Wagner([janerik.wagner@wwlt.com](mailto:janerik.wagner@wwlt.com))